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**USPS to Build on \$1.9 Billion Share of International Shipping Market
*New Global Business Team Offers Customized Business Solutions***

WASHINGTON, D.C. — The U.S. Postal Service (USPS) has launched a new Global Business group to help mailers expand their international reach through customized, flexible international shipping solutions — and increase the Postal Service's \$1.9 billion annual share of the international shipping market at the same time.

"The U.S. Postal Service is known for keeping America connected, but we really are a global company," said Paul Vogel, USPS Global Business Managing Director and Senior Vice President. "We deliver nearly half of the world's mail and our international networks reach every country on the globe."

Vogel said the time is right for international expansion. In addition to extensive market analysis, the new team consulted with customers, integrators, consolidators and national posts around the world, and built the Global Business group to be responsive.

"Each customer is unique and we're becoming more accommodating to their individual needs," Vogel said. "We will look at entering into contractual arrangements for international commercial mailers. We have the flexibility to do that, but we've never really exercised it until now."

Vogel said the Postal Service will build on its domestic successes in work sharing, discounts and outsourcing and apply them to the international market.

The new Global Business team consolidates all postal international efforts into one unit — operations, transportation, finance, planning, information technology, account management and postal relations — making it easier for customers to work with the Postal Service for both inbound and outbound international shipping.

Last year the Postal Service collected, processed and delivered more than 793 million pieces of international mail, generating \$1.9 billion in revenue.

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An independent federal agency, the U.S. Postal Service is the only delivery service that visits 146 million homes and businesses, six days a week. It has 37,000 retail locations and relies on the sale of postage, products, and services to cover its operating expenses. The Postal Service has annual revenues of \$73 billion and delivers nearly half the world's mail.

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